

Donald “Trey” Malone III
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Education

Oklahoma State University, Stillwater, OK

Doctor of Philosophy

Agricultural Economics

Dissertation: *Applications of Behavioral Principles to Food Economics* Advisor: Jayson L. Lusk

Minor: Statistics Committee: B. Wade Brorsen, F. Bailey Norwood, and Zachary Arens

Master of Science

July 2013

Agricultural Economics

Thesis: *An Examination of What Might Be Done to Move Modeling Local Foods Forward*

Advisor: David Shideler

Committee: Jayson L. Lusk and F. Bailey Norwood

Rockhurst University, Kansas City, MO

Bachelor of Arts

May 2010

Economics and Spanish

Advisor: Martin Stack

Dean's List, Magna Cum Laude

Experience

Oklahoma State University, Department of Agricultural Economics

USDA National Needs Fellow

August 2013-Current

Oklahoma State University, Department of Agricultural Economics

Teaching Assistant, Primary Data Analysis (Graduate)

January 2015-May 2015

Oklahoma State University, Department of Agricultural Economics

Graduate Research Assistant in Rural Development

December 2011-July 2013

Federal Reserve Bank of Kansas City, Oklahoma City Branch

Regional Affairs Intern

May 2012-August 2012

Oklahoma State University, Department of Agricultural Economics

Teaching Assistant, Introduction to Ag Econ (Undergraduate)

August 2011-December 2011

Kansas Policy Institute

Koch Summer Fellow

May 2011- August 2011

Publications

In Review:

Malone, Trey and Jayson L. Lusk. “Releasing Consumers from the “Trap”:

A Method to Reduce Participant Inattention in Stated Preference Surveys.” *American Journal of Agricultural Economics*.

Malone, Trey and Jayson L. Lusk. “The Excessive Choice Effect Meets the Market: Experiments on Craft Beer Choice.” *Economic Inquiry*.

Malone, Trey and Jayson L. Lusk. “What is the Real Consumer Cost of Mandating Animal Welfare? An Ex Post Analysis of the Effect of California's Proposition 2.” *Journal of Agricultural and Resource Economics*. Revise and Resubmit.

Malone, Trey and Jayson L. Lusk. “Brewing Up Development: Government Intervention in Craft Brewing.” *Journal of Entrepreneurship and Public Policy*.

Working Paper:

Malone, Trey and Jayson L. Lusk. “If You Brew it, Will They Come? Market Segmentation in the American Beer Market.” *In preparation for submission to the Journal of Wine Economics*.

Elected Leadership Positions

Chair and Co-Chair, <i>Graduate Student Section of AAEA</i>	2013-2015
President, <i>Departmental Graduate Student Association</i>	2014-2015
Social Chair, <i>Departmental Graduate Student Association</i>	2012-2013
Departmental Representative, <i>Graduate and Professional Student Government</i>	2011-2012

Awards

Sitlington Enriched Graduate Scholarship, <i>Oklahoma State University</i>	2013-2016
Doctoral Fellow, <i>Institute for the Study of Free Enterprise</i>	2015-2016
Dr. Harry Mapp Fellowship, <i>Oklahoma State University</i>	2015-2016
Searle Trust Fellowship, <i>Institute for Humane Studies</i>	2015-2016
JIN Fellowship, <i>Richard and Mary Fink Foundation</i>	2014-2015
Graduate Scholar, <i>Institute for the Study of Free Enterprise</i>	2014
Hayek Fund for Future Scholars, <i>Institute for Humane Studies</i>	2013
Generation Liberty Fellowship, <i>State Policy Network</i>	2012
Koch Summer Fellowship, <i>Institute for Humane Studies</i>	2011

Professional Presentations

“Mapping and Analyzing Current Trends in Agriculture.” *IFMAPS Annual In-Service*. Presented in Stillwater, OK, May 2012, Malone, Trey and B. Whitacre.

“General Analysis of Community Survey Results: What’s Good About Welch?” *City of Welch Community Strategic Planning*, Presented in Welch, OK, March 2012, with Dave Shideler.

“Do Local Food Systems Promote Regional Economic Growth?” *2013 Southern Regional Science Association Annual Meeting*. Washington, D.C., April 4-6.

“Applying to Graduate School.” *2013 Applied and Agricultural Economics Association Annual Meeting*. Washington, D.C., August 4-6.

“JBS United and the Future: Too Many Opportunities.” GSS Case Study Competition. *2013 Applied and Agricultural Economics Association Annual Meeting*. Washington, D.C., August 4-6.

“Brewing Up Development: State Intervention in Beer.” *2013 IHS Graduate Research Colloquium at George Mason University*. Arlington, D.C., November 15-17.

“Effects of Income on the Prevalence of Local Food Systems.” Poster. *2014 Southern Agricultural Economics Association*. Dallas, TX, February 1-4.

“Craft Beer: Drunken Intervention and Intoxicated Incentives.” Invited Lecture. *Institute for Free Enterprise and Entrepreneurship*. April 8, 2014.

“Brewing Up Development: Government Regulation in Craft Beer.” *Association of Private Enterprise Education*. April 14, 2014.

“Can Institutions Resolve the Paradox of Choice? A Field Experiment on Craft Beer.” *Robert M. Kerr Food and Agricultural Products Center Research Symposium*. February 17, 2015.

“Consumer Alleviation of Excessive Choice Effect in Craft Beer Restaurant Menus.” *Oklahoma State University Research Symposium*. February 18-20, 2015.

“How Markets Alleviate the Excessive Choice Effect: A Field Experiment on Craft Beer Choice.” Poster. *2015 Applied and Agricultural Economics Association Annual Meeting*. San Francisco, CA, July 26-29, 2015.

“How Markets Alleviate the Excessive Choice Effect: Experiments on Craft Beer Choice.” *Beeronomics Society Annual Meeting*. Seattle, WA, September 8-9, 2015.

Extension Publications

Shideler, Dave and **Trey Malone**. *Measuring Community Retail Activity*. Oklahoma Cooperative Extension Service AGE-1049. Oklahoma State University, November 2013.

Shideler, Dave and **Trey Malone**. *Retail Trends in Oklahoma*. Oklahoma Cooperative Extension Service. Oklahoma State University, November 2013

Shideler, Dave and **Trey Malone**. *A Summary of Economic Conditions in Sapulpa and Creek County, Oklahoma 2012*. Oklahoma Cooperative Extension Service AE-12130. Oklahoma State University, November 2012.

Riggin, Jessica, Frye, Shideler, and **Trey Malone**. *Threshold Analysis for Stroud, Oklahoma*. Oklahoma Cooperative Extension Service AE-12015. Oklahoma State University, April 2012.

Barta, Suzette, Shideler, and **Trey Malone**. *Analysis of Retail Trends and Taxable Sales for Cushing, Oklahoma*. Oklahoma Cooperative Extension Service AE-12013. Oklahoma State University, 2012.

Cantrell, David, Dave Shideler and **Trey Malone**. *Analysis of Retail Trends and Taxable Sales for McAlester, Oklahoma*. Oklahoma Cooperative Extension Service AE-13007, Oklahoma State University, 2013.

Routh, Susan, Dave Shideler and **Trey Malone**. *A Summary of Economic Conditions in Chickasha and Grady County, Oklahoma*. Oklahoma Cooperative Extension Service AE-13027, Oklahoma State University, 2013.

Routh, Susan, Dave Shideler and **Trey Malone**. *Analysis of Retail Trends and Taxable Sales for Chickasha, Oklahoma*. Oklahoma Cooperative Extension Service AE-13028. Oklahoma State University, 2013.

Routh, Susan, Dave Shideler and **Trey Malone**. *Threshold Analysis for Chickasha, Oklahoma*. Oklahoma Cooperative Extension Service AE-13029. Oklahoma State University, 2013.

Shideler, Dave, **Trey Malone** and John Mann. *A Summary of Economic Conditions in Welch and Craig County, Oklahoma*. Oklahoma Cooperative Extension Service AE-13041. Oklahoma State University 2012.

Grubb, Sherman, Dave Shideler and **Trey Malone**. *Analysis of Retail Trends and Taxable Sales for Drumright, Oklahoma*. Oklahoma Cooperative Extension Service AE-12009. Oklahoma State University 2012.

Grubb, Sherman, Jack Frye, Dave Shideler, and **Trey Malone**. *Threshold Analysis for Drumright, Oklahoma*. Oklahoma Cooperative Extension Service AE-12022. Oklahoma State University 2012.

Shideler, Dave and **Trey Malone**. *A Summary of Economic Conditions in Shattuck and Ellis County, Oklahoma*. Oklahoma Cooperative Extension Service AE-12129. Oklahoma State University 2012.

Grubb, Sherman, Susan Lovelace, Dave Shideler and **Trey Malone**. *Analysis of Retail Trends and Taxable Sales for Sapulpa and Creek County, Oklahoma*. Oklahoma Cooperative Extension Service AE-12131. Oklahoma State University, 2012

Malone, Trey, *Spotlight on... Guymon*. Federal Reserve Bank of Kansas City. The Oklahoma Economist. 3rd Quarter, September 2012.

Malone, Trey and Brian Whitacre, *How Rural Is Our Local Food Policy?* Center for Rural Strategies. Daily Yonder, September 17, 2012.

Workshops and Conferences

Experimental Auctions Summer School, <i>University of Bologna</i>	July 2015
Freedom, Entrepreneurship, and Innovation, <i>Free Market Institute at Texas Tech University</i>	March 2015
20 th Visiting Graduate Student Workshop in Experimental Economics, <i>International Foundation for Research in Experimental Economics</i>	January 2015
Public Policy and Economic Freedom, <i>Liberty Fund and Charles Koch Foundation</i>	April 2014
Economics from Smith to Friedman, <i>Liberty Fund and Institute for Humane Studies</i>	February 2014
Origins of Capitalism, <i>Liberty Fund and the Institute for Humane Studies</i>	January 2014